Rule 2.7, 3.10.3, 3.10.4, 3.10.5

# **Appendix 3B**

# New issue announcement, application for quotation of additional securities and agreement

Information or documents not available now must be given to ASX as soon as available. Information and documents given to ASX become ASX's property and may be made public.

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Introd	uced 01/07/96 Origin: Appendix 5 Am 01/01/03, 24/10/05, 01/08/12	ended 01/07/98, 01/09/99, 01/07/00, 30/09/01, 11/03/02
	e of entity	
WES	FARMERS LIMITED	
ABN		
28 00	08 984 049	
We (	the entity) give ASX the following inf	formation.
	1 - All issues must complete the relevant sections	(attach sheets if there is not enough space).
1	*Class of *securities issued or to be issued	Fully paid ordinary shares
2	Number of *securities issued or to be issued (if known) or maximum number which may be issued	5,213
3	Principal terms of the +securities (eg, if options, exercise price and expiry date; if partly paid +securities, the amount outstanding and due dates for payment; if +convertible securities, the conversion price and dates for conversion)	Reclassification of Wesfarmers Partially Protected Ordinary Shares into Wesfarmers fully paid ordinary shares in accordance with the terms of issue of the Wesfarmers Partially Protected Ordinary Shares.

<sup>+</sup> See chapter 19 for defined terms.

4	Do the *securities rank equally in all respects from the date of allotment with an existing *class of quoted *securities?	Yes
	If the additional securities do not rank equally, please state:  the date from which they do  the extent to which they participate for the next dividend, (in the case of a trust, distribution) or interest payment  the extent to which they do not rank equally, other than in relation to the next dividend, distribution or interest payment	
5	Issue price or consideration	Each Wesfarmers Partially Protected Ordinary Share was reclassified into a Wesfarmers fully paid ordinary share on a one-for-one basis.
6	Purpose of the issue (If issued as consideration for the acquisition of assets, clearly identify those assets)	The shares have been issued in accordance with the terms of issue of the Wesfarmers Partially Protected Ordinary Shares, which allows holders to reclassify their Partially Protected Ordinary Shares into Wesfarmers fully paid ordinary shares on a one-for-one basis.
6a	Is the entity an <sup>+</sup> eligible entity that has obtained security holder approval under rule 7.1A?	Not applicable
	If Yes, complete sections 6b – 6h <i>in relation to the</i> +securities the subject of this Appendix 3B, and comply with section 6i	
6b	The date the security holder resolution under rule 7.1A was passed	
6c	Number of *securities issued without security holder approval under rule 7.1	
6d	Number of *securities issued with security holder approval under rule 7.1A	

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<sup>+</sup> See chapter 19 for defined terms.

6e	Number of *securities issued with security holder approval under rule 7.3, or another specific security holder approval (specify date of meeting)	
6f	Number of securities issued under an exception in rule 7.2	
6g	If securities issued under rule 7.1A, was issue price at least 75% of 15 day VWAP as calculated under rule 7.1A.3? Include the issue date and both values. Include the source of the VWAP calculation.	
6h	If securities were issued under rule 7.1A for non-cash consideration, state date on which valuation of consideration was released to ASX Market Announcements	
6i	Calculate the entity's remaining issue capacity under rule 7.1 and rule 7.1A – complete Annexure 1 and release to ASX Market Announcements	
7	Dates of entering *securities into uncertificated holdings or despatch of certificates	28 February 2013

<sup>+</sup> See chapter 19 for defined terms.

Number +Class 8 Number and +class of all As at the date of this Fully paid ordinary +securities quoted on ASX Appendix 3B, there are shares. (including the securities in 1,006,657,195 paid ordinary shares section 2 if applicable) on issue (inclusive of the 5,213 fully paid Partially Protected Ordinary Shares which have today been reclassified into fully paid ordinary shares one-for-one on а basis). partially As at the date of this **Fully** paid Appendix 3B, there are ordinary protected shares. 150,536,403 fully paid Partially Protected Ordinary Shares on issue. Number +Class Number and +class of all 9 250,000 Performance rights +securities not quoted on ASX (including the securities in section 2 if applicable) 10 Dividend policy (in the case of a The shares will be entitled to all distributions on trust, distribution policy) on the fully paid ordinary shares paid after the date of allotment, except those dividends with a record increased capital (interests) date prior to the date of allotment. Part 2 - Bonus issue or pro rata issue 11 Is security holder approval required? 12 Is the issue renounceable or non-renounceable? 13 Ratio in which the +securities will be offered +Class of +securities to which 14 the offer relates

entitlements

15

+Record date to determine

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<sup>+</sup> See chapter 19 for defined terms.

16	Will holdings on different registers (or subregisters) be aggregated for calculating entitlements?	
17	Policy for deciding entitlements in relation to fractions	
18	Names of countries in which the entity has *security holders who will not be sent new issue documents	
	Note: Security holders must be told how their entitlements are to be dealt with.	
	Cross reference: rule 7.7.	
19	Closing date for receipt of acceptances or renunciations	
20	Names of any underwriters	
21	Amount of any underwriting fee or commission	
22	Names of any brokers to the issue	
23	Fee or commission payable to the broker to the issue	
24	Amount of any handling fee payable to brokers who lodge acceptances or renunciations on behalf of *security holders	
25	If the issue is contingent on +security holders' approval, the date of the meeting	
26	Date entitlement and acceptance form and prospectus or Product Disclosure Statement will be sent to persons entitled	

<sup>+</sup> See chapter 19 for defined terms.

# Appendix 3B New issue announcement

27	and holde exerc	cise, the date on which es will be sent to option	
28		e rights trading will begin (if cable)	
29		e rights trading will end (if icable)	
30		do <sup>+</sup> security holders sell entitlements <i>in full</i> through oker?	
31	part c	do +security holders sell of their entitlements through roker and accept for the nce?	
32	How dispo (exce broke	ose of their entitlements ept by sale through a	
33	+Des	spatch date	
You no	eed on	uotation of securities  nly complete this section if you are app	lying for quotation of securities
34	Type (tick o	e of securities one)	
(a)	$\boxtimes$	Securities described in Part 1	
(b)		All other securities  Example: restricted securities at the end of the escrowed period, partly pa securities that become fully paid, employee incentive share securities whe restriction ends, securities issued on expiry or conversion of convertib securities	

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<sup>+</sup> See chapter 19 for defined terms.

# Entities that have ticked box 34(a)

## Additional securities forming a new class of securities

		dicate you are providing the or documents		
35		If the *securities are *equity securities, the names of the 20 largest holders of the additional *securities, and the number and percentage of additional *securities held by those holders		
36		If the +securities are +equity securities, a distribution schedule of the additional +securities setting out the number of holders in the categories 1 - 1,000 1,001 - 5,000 5,001 - 10,000 10,001 - 100,000 100,001 and over		
37		A copy of any trust deed for the additional +securities		
Entiti	es that	t have ticked box 34(b)		
38		ber of securities for which station is sought		
39		s of <sup>+</sup> securities for which ation is sought		
40	all re	ne +securities rank equally in respects from the date of ment with an existing +class roted +securities?		
	rank  th  th  pa  di  tru  pa  th  nc  re  dis	e additional securities do not equally, please state: ne date from which they do ne extent to which they articipate for the next ividend, (in the case of a just, distribution) or interest ayment ne extent to which they do not rank equally, other than in elation to the next dividend, istribution or interest ayment		

<sup>+</sup> See chapter 19 for defined terms.

41	Reason for request for quotation now		
	Example: In the case of restricted securities, end of restriction period		
	(if issued upon conversion of another security, clearly identify that other security)		
42	Number and +class of all +securities quoted on ASX (including the securities in clause 38)	Number	+Class

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<sup>+</sup> See chapter 19 for defined terms.

Date: 28 February 2013

#### **Quotation agreement**

- <sup>+</sup>Quotation of our additional <sup>+</sup>securities is in ASX's absolute discretion. ASX may quote the <sup>+</sup>securities on any conditions it decides.
- We warrant the following to ASX.
  - The issue of the +securities to be quoted complies with the law and is not for an illegal purpose.
  - There is no reason why those +securities should not be granted +quotation.
  - An offer of the \*securities for sale within 12 months after their issue will not require disclosure under section 707(3) or section 1012C(6) of the Corporations Act.

Note: An entity may need to obtain appropriate warranties from subscribers for the securities in order to be able to give this warranty

- Section 724 or section 1016E of the Corporations Act does not apply to any applications received by us in relation to any +securities to be quoted and that no-one has any right to return any +securities to be quoted under sections 737, 738 or 1016F of the Corporations Act at the time that we request that the +securities be quoted.
- If we are a trust, we warrant that no person has the right to return the +securities to be quoted under section 1019B of the Corporations Act at the time that we request that the +securities be quoted.
- We will indemnify ASX to the fullest extent permitted by law in respect of any claim, action or expense arising from or connected with any breach of the warranties in this agreement.
- We give ASX the information and documents required by this form. If any information or document not available now, will give it to ASX before \*quotation of the \*securities begins. We acknowledge that ASX is relying on the information and documents. We warrant that they are (will be) true and complete.

Sign here:

Company Secretary

Print name: LINDA JAYNE KENYON

<sup>+</sup> See chapter 19 for defined terms.

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## Appendix 3B – Annexure 1

Calculation of placement capacity under rule 7.1 and rule 7.1A for \*eligible entities Introduced 01/08/12

#### Part 1

Rule 7.1 – Issues exceeding 15% of capital		
Step 1: Calculate "A", the base figure from which the placement capacity is calculated		
Insert number of fully paid ordinary securities on issue 12 months before date of issue or agreement to issue		
Add the following:		
Number of fully paid ordinary securities issued in that 12 month period under an exception in rule 7.2		
Number of fully paid ordinary securities issued in that 12 month period with shareholder approval		
Number of partly paid ordinary securities that became fully paid in that 12 month period		
<ul> <li>Note:</li> <li>Include only ordinary securities here — other classes of equity securities cannot be added</li> <li>Include here (if applicable) the securities the subject of the Appendix 3B to which this form is annexed</li> <li>It may be useful to set out issues of securities on different dates as separate line items</li> </ul>		
<b>Subtract</b> the number of fully paid ordinary securities cancelled during that 12 month period		
"A"		

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<sup>+</sup> See chapter 19 for defined terms.

Step 2: Calculate 15% of "A"		
"B"	0.15	
	[Note: this value cannot be changed]	
<b>Multiply</b> "A" by 0.15		
Step 3: Calculate "C", the amount of place already been used	ement capacity under rule 7.1 that has	
Insert number of equity securities issued or agreed to be issued in that 12 month period not counting those issued:		
Under an exception in rule 7.2		
Under rule 7.1A		
With security holder approval under rule 7.1 or rule 7.4		
<ul> <li>Note:</li> <li>This applies to equity securities, unless specifically excluded – not just ordinary securities</li> <li>Include here (if applicable) the securities the subject of the Appendix 3B to which this form is annexed</li> <li>It may be useful to set out issues of securities on different dates as separate line items</li> </ul>		
"C"		
Step 4: Subtract "C" from ["A" x "B"] to c under rule 7.1	alculate remaining placement capacity	
"A" x 0.15		
Note: number must be same as shown in Step 2		
Subtract "C"		
Note: number must be same as shown in Step 3		
<b>Total</b> ["A" x 0.15] – "C"		
	[Note: this is the remaining placement capacity under rule 7.1]	

<sup>+</sup> See chapter 19 for defined terms.

## Part 2

Rule 7.1A – Additional placement capacity for eligible entities		
Step 1: Calculate "A", the base figure from which the placement capacity is calculated		
"A"		
Note: number must be same as shown in Step 1 of Part 1		
Step 2: Calculate 10% of "A"		
"D"	0.10	
	Note: this value cannot be changed	
<b>Multiply</b> "A" by 0.10		
Step 3: Calculate "E", the amount of place already been used	ement capacity under rule 7.1A that has	
<b>Insert</b> number of equity securities issued or agreed to be issued in that 12 month period under rule 7.1A		
<ul> <li>Notes:</li> <li>This applies to equity securities – not just ordinary securities</li> <li>Include here – if applicable – the securities the subject of the Appendix 3B to which this form is annexed</li> <li>Do not include equity securities issued under rule 7.1 (they must be dealt with in Part 1), or for which specific security holder approval has been obtained</li> <li>It may be useful to set out issues of securities on different dates as separate line items</li> </ul>		

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<sup>+</sup> See chapter 19 for defined terms.

Step 4: Subtract "E" from ["A" x "D"] to calculate remaining placement capacity under rule 7.1A		
"A" x 0.10		
Note: number must be same as shown in Step 2		
Subtract "E"		
Note: number must be same as shown in Step 3		
<b>Total</b> ["A" x 0.10] – "E"		
	Note: this is the remaining placement capacity under rule 7.1A	

<sup>+</sup> See chapter 19 for defined terms.