# **Quarterly report**

#### for the nine months to 31 March 2000

Name of entity	
WESFARMERS LIMITED	
ACN	Quarter ended
008 984 049	31 MARCH 2000

### Equity accounted results for announcement to the market

				\$A'000
Sales (or equivalent operating) revenue (item 1.1)	up	17.1%	to	2,372,907
Abnormal item after tax attributable to members (item 2.2)				10,607
Operating profit (loss) after tax attributable to members (item 1.10)	up	4.1%	to	144,750
Extraordinary items after tax attributable to members (item 1.13)				Nil
Operating profit (loss) and extraordinary items after tax attributable to members (item 1.16)	up	4.1%	to	144,750*
* Consists of				
Profit before abnormal items and goodwill amortisation	up	12.5%	to	139,468
Goodwill amortisation			_	(5,325)
Profit before abnormal items	up	13.2%	to	134,143
Profit on abnormal items			-	10,607
	up	4.1%	to	144,750

# Consolidated profit and loss account

		Current nine months \$A'000	Previous corresponding nine months \$A'000
1.1	Sales (or equivalent operating) revenue	2,372,907	2,026,883
1.2	Share of associates' "net profit (loss) attributable to members"	12,292	9,996
1.3	Other revenue	86,568	239,287
	Total revenue	2,471,767	2,276,166
1.4	Operating profit (loss) before abnormal items and tax	203,318	173,038
1.5	Abnormal items before tax (detail in item 2.2)	-	30,377
1.6	Operating profit (loss) before tax (items 1.4 + 1.5)	203,318	203,415
1.7	Less tax	58,061	63,790
1.8	Operating profit (loss) after tax but before outside equity interests	145,257	139,625
1.9	Less outside equity interests	507	529
1.10	Operating profit (loss) after tax attributable to members*	144,750	139,096
1.11	Extraordinary items after tax	-	-
1.12	Less outside equity interests	-	-
1.13	Extraordinary items after tax attributable to members	-	-
1.14	Total operating profit (loss) and extraordinary items after tax (items1.8 + 1.11)	145,257	139,625
1.15	Operating profit (loss) and extraordinary items after tax attributable to outside equity interests (items 1.9 + 1.12)	507	529
1.16	Operating profit (loss) and extraordinary items after tax attributable to members (item $1.10 + 1.13$ )	* 144,750	*139,096
*	Consists of:		
	Profit before abnormal items and goodwill amortisation	139,468	123,923
	Goodwill amortisation	5,325	5,400
	Profit before abnormal items	134,143	118,523
	Profit on abnormal items	10,607	20,573
		144,750	139,096

## Abnormal items

		Consolidated – current nine months			
		Before tax \$A'000	Related tax \$A'000	Related outside equity interests \$A'000	Amount (after tax) attributable to members \$A'000
2.1	Change in tax rate	-	10,607	-	10,607
2.2	Total abnormal items	-	10,607	-	10,607

#### Earnings per security (EPS)

		Current nine months	Previous corresponding nine months
Calculation o Earnings per s	f basic and fully diluted, EPS in accordance with AASB 1027: share		
(a) & (b)	Basic and diluted		
	(i) Before abnormals and goodwill amortisation	52.1¢	48.5¢
	(ii) Before abnormal items	50.1¢	46.4¢
	(iii) After abnormal items	54.1¢	54.5¢
(c)	Weighted average number of ordinary shares outstanding during the period used in the calculation of the Basic EPS	267,598,389	255,451,381

#### Supplementary information – "cashflow per share"

In accordance with general principles used by financial analysts, "cashflow per share" has been calculated by adding all forms of depreciation and amortisation to operating profit after tax and before abnormal items and dividing by the weighted average number of ordinary shares on issue during the year.

GROUP		
Current nine months	Previous corresponding nine months	
84.3¢	80.1¢	

#### Details of specific receipts/outlays, revenues/expenses

	Current nine months \$A'000	Previous corresponding nine months \$A'000
Interest revenue included in determining item 1.4	5,135	3,973
Interest revenue included in item 1.2 but not received (if material)	-	-
Interest expense included in item 1.4 (include all forms of interest, lease, finance charges, etc.)	19,570	16,458
Interest costs excluded from item 1.4 and capitalised in asset values (if material)	6,366	9,969
Outlays (except those arising from the acquisition of an existing business) capitalised in intangibles (if material)	-	-
Depreciation (excluding amortisation of intangibles)	86,071	80,762
Amortisation of intangibles	5,325	5,400

#### Comments by directors

Material factors affecting the revenues and expenses of the economic entity for the current period.

Refer to the press release dated 9 May 2000 accompanying this statement.

A description of each event since the end of the current period which has had a material effect and is not related to matters already reported, with financial effect quantified (if possible).

Date:

9 May 2000

Nil

#### Compliance statement

- 1 This report has been prepared under accounting policies which comply with accounting standards as defined in the Corporations Law.
- 2 This report gives a true and fair view of the matters disclosed.
- 3 This report is based on financial statements which have not been audited.
- 4 The entity has a formally constituted audit committee.

Sign here:

(Company Secretary)

Print name:

PJJOHNSTON